



Investor Contact:

Richard E. Fish
Chief Financial Officer, Deltacom
256-382-3827
richard.fish@deltacom.com

Avaya Contact:

Deborah Kline, Avaya
908-953-6179
klined@avaya.com

Media Contact:

Lisa Powell
Director Corporate Communications, Deltacom
256-382-5976
lisa.powell@deltacom.com

FOR IMMEDIATE RELEASE

Deltacom Joins Avaya Channel Partner Program

Huntsville, Ala., January 19, 2010 – ITC^DeltaCom, Inc. (OTC: ITCD.OB), a leading provider of integrated communications services to customers in the southeastern United States, today announced that it has joined the Avaya Channel Partner program. As a member of the program, Deltacom will sell and service Avaya unified communications systems and contact center solutions for small, medium and large businesses. Avaya is a leading global provider of business communication software, systems and services.

[Deltacom](#) has a strong local presence in the Southeast and over 25 years of experience designing and delivering comprehensive communications solutions that drive efficiencies and cost savings for its customers. Deltacom's robust portfolio of feature-rich [systems](#) and networking capabilities enable new levels of collaboration and customer satisfaction that meet business requirements today while protecting their investment in the future. As an authorized Avaya Channel Partner, Deltacom will have access to the technical support and training needed to help companies use Avaya Unified Communications and Contact Center solutions to transform their operations.

"Deltacom has deep expertise in the business communications market and a long record of successful implementations and customer satisfaction. They are well equipped to help companies discover how to take advantage of communications to solve business challenges and meet strategic objectives," said Carol Neslund, vice president, North America Channel, Avaya.

"As an Avaya Channel Partner, Deltacom has enhanced its portfolio of customizable systems and networking services with additional options for advanced phone systems, unified communications and call center functionality that can simplify networking complexity, reduce infrastructure cost and increase productivity for our customers," said Tony Tomae, Deltacom's Executive Vice President of Sales and Marketing. "Building on Avaya's resources and working closely with the company, we help our customers streamline their business processes with compliance-tested technology solutions, backed by Deltacom's strong local presence in our markets and commitment to superior customer service."

Avaya is a worldwide market leader in unified communications and in Total PBX, which includes IP telephony, TDM and hybrid systems, according to market research firm, Dell'Oro Group. In addition, Gartner Inc. positioned Avaya in the Leaders quadrant in the firm's published Magic Quadrant reports for Contact Center Infrastructure, Worldwide and for Unified Communications.

ABOUT ITC^DELTACOM, INC.

ITC^DeltaCom, Inc., headquartered in Huntsville, Alabama, provides, through its operating subsidiaries, integrated telecommunications and technology services to businesses and other communications providers in the southeastern United States. ITC^DeltaCom has a fiber optic network spanning approximately 15,965 route miles, including more than 12,020 route miles of owned fiber, and offers a comprehensive suite of voice and data communications services, including local, long distance, broadband data, Internet connectivity, wireless voice and data services, and customer premise equipment. ITC^DeltaCom is one of the largest competitive telecommunications providers in its primary eight-state region. For more information, visit ITC^DeltaCom's web site at www.deltacom.com.

ABOUT AVAYA

Avaya is a global leader in enterprise communications systems. The company provides unified communications, contact centers, and related services directly and through its channel partners to leading businesses and organizations around the world. Enterprises of all sizes depend on Avaya for state-of-the-art communications that improve efficiency, collaboration, customer service and competitiveness. For more information please visit www.avaya.com.

###