



Investor Contact:
Richard E. Fish
Chief Financial Officer, Deltacom
256-382-3827
richard.fish@deltacom.com

Media Contact:
Lisa Powell
Director Corporate Communications, Deltacom
256-382-5976
lisa.powell@deltacom.com

FOR IMMEDIATE RELEASE

Deltacom Introduces Exclusive Agent Program

Huntsville, Ala., Feb. 25, 2010 – ITC^DeltaCom, Inc. (OTC: ITCD.OB), a leading provider of integrated communications services to customers in the southeastern United States, today announced the launch of its Exclusive Agent program. The new program promotes a consultative agent sales model with a focus on delivering full service, cost-effective, reliable communications solutions for business customers. Under the program, Value Added Resellers, equipment vendors, computer vendors and integrators become full service telecommunications consultants as Deltacom exclusive agents with a deep expertise in Deltacom’s services.

Deltacom’s Exclusive Agent program provides a number of benefits including:

- Upfront commission payments with no quota or contract sales commitments
- Authorization to sell Deltacom’s extensive portfolio of business communications services ranging from stand-alone voice and data services to comprehensive integrated communications bundles, backed by Deltacom’s commitment to superior customer service
- Extensive training and access to Deltacom’s dedicated agent support team
- Access to Deltacom’s agent portal that provides quote, service order, compensation and marketing information all through a single convenient site

“The new Deltacom agent program is a nice fit for Custom Telephone Service,” said Terry G. Perry, Custom Telephone Service, Inc. Vice President. “Deltacom’s service portfolio complements our equipment offering, and the upfront compensation structure allows us more financial control over our operating overhead, sales commissions, advertising and marketing expenses.”

“Deltacom is focused on providing our Exclusive Agents with the services and tools they need to become the consultant of choice for their business customers,” said Ken Royer, Deltacom’s Vice President of Alternate Channels. “Our new program is designed to position our agents to win more business and also provides them with a competitive compensation structure that is unique to the channel. We are pleased with the enthusiasm the program has generated since the pilot launch in early 2010 and already have 40 new exclusive agents participating in the program.”

For more information on Deltacom’s Exclusive Agent program, visit www.deltacom.com/partner.html.

ABOUT ITC^DELTA.COM, INC.

ITC^DeltaCom, Inc., headquartered in Huntsville, Alabama, provides, through its operating subsidiaries, integrated telecommunications and technology services to businesses and other communications providers in the southeastern United States. ITC^DeltaCom has a fiber optic network spanning approximately 15,965 route miles, including more than 12,020 route miles of owned fiber, and offers a comprehensive suite of voice and data communications services, including local, long distance, broadband data, Internet connectivity, wireless voice and data services, and customer premise equipment. ITC^DeltaCom is one of the largest competitive telecommunications providers in its primary eight-state region. For more information, visit ITC^DeltaCom’s web site at www.deltacom.com.

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